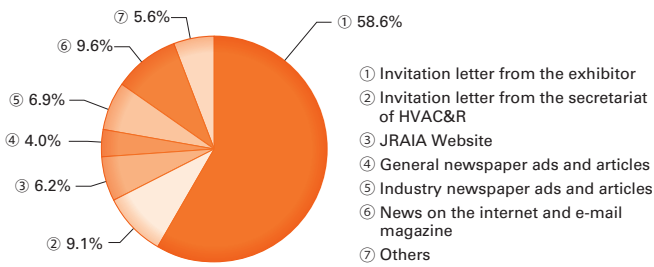


Outcome of Questionnaire

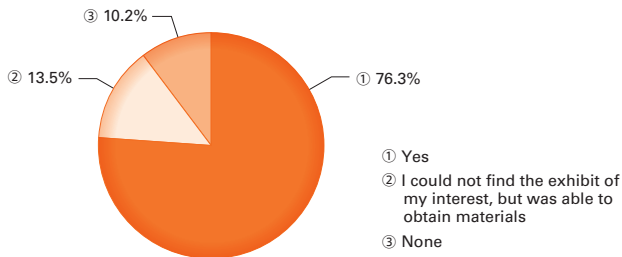
We are very glad to have been able to receive the response for next HVAC&R JAPAN 2020.



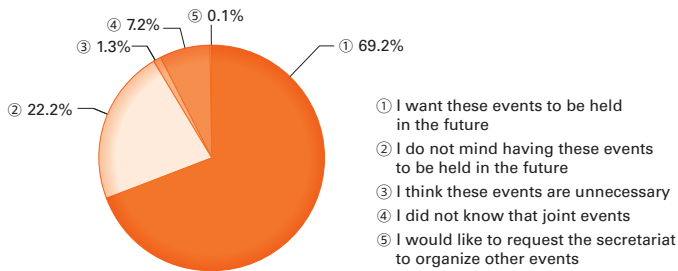
Q2 For those who chose "first time" in Q1, how did you find out about this exhibition ?



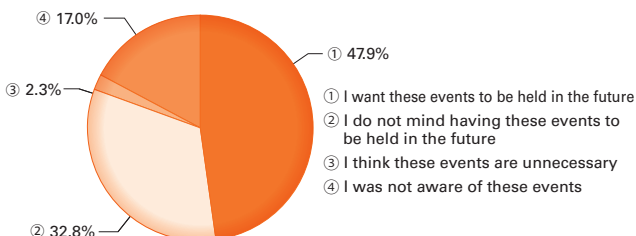
Q4 Were you able to find the exhibit / information of your interest?



Q6 This is a question for events such as keynote speech, the general lecture, other seminars.

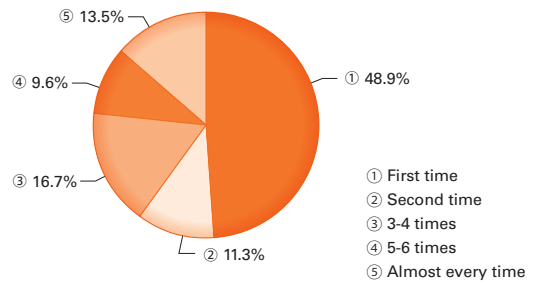


Q8 Please tell us about the facility tour of the Joint events (Home electronics recycling plant tour).

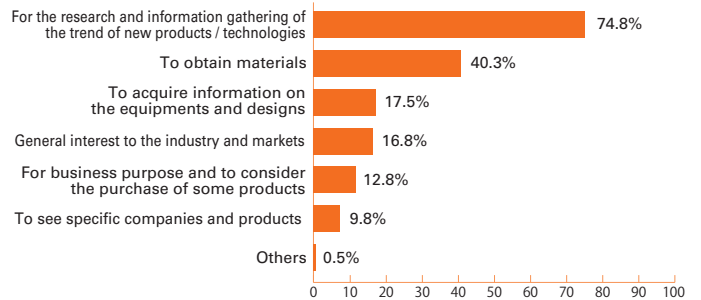


Questionnaire to Visitors (answer received from 1,996 visitors)

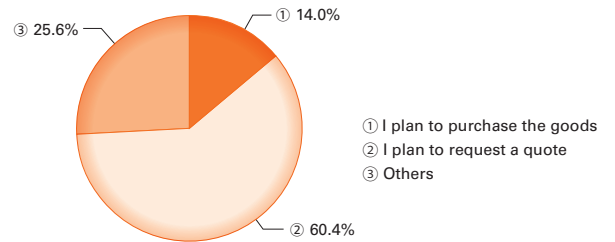
Q1 How many times have you been to HVAC&R JAPAN ?



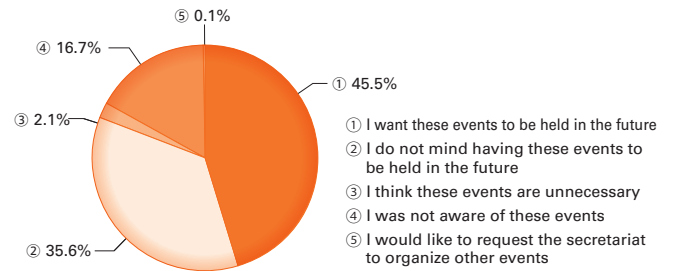
Q3 What is the purpose of your visit to the exhibition?
(Multiple answers)



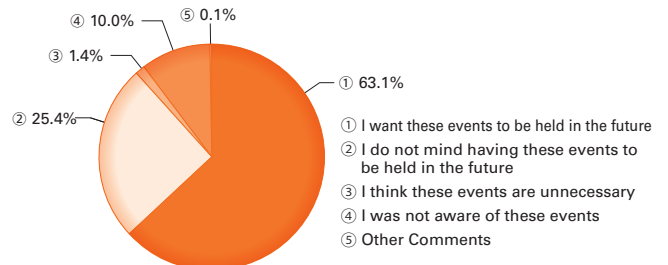
Q5 This is a question for those who answered in Q4 "Yes".



Q7 Please tell us about the Joint Special events (Overseas Association key person of the presentation).



Q9 Please tell us about the booth of the Organizer Pavilion (E-615).

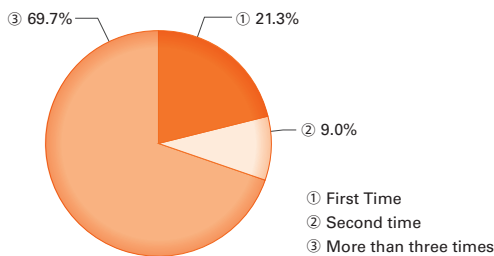


Comments from Visitors

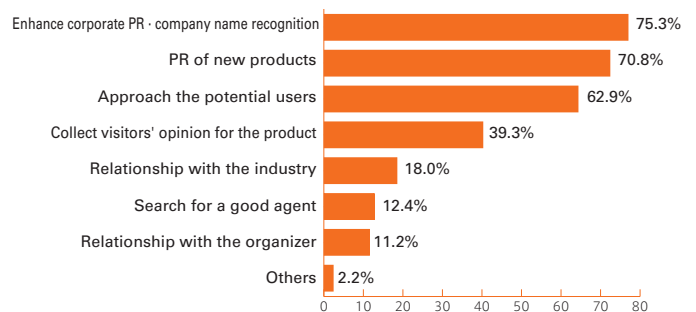
- It was very good.
- It was very informative and helpful.
- It was very informative because I was able to watch a lot of exhibits every time.
- It was very interesting to observe many exhibits.
- As it is a valuable expo to gather information, I hope this expo will continue to be held in the future.
- I will continue to look forward to this expo.
- I enjoyed the opportunity to watch a lot of machines.
- I was very satisfied with the expo.
- I enjoyed exhibition booths and lectures.
- I am looking forward to this expo held once every two years.
- It was very helpful to understand trends of the industry.
- It was interesting that each company displayed its new models in an elaborate way.
- I hope this expo will be held every year.
- The expo was neo-futuristic and also easy to look around.
- The layout of booths was visitor-friendly.
- The expo gave me an opportunity to know environment-friendly products and information on them.

Questionnaire to Exhibitors (answer received from 89 companies)

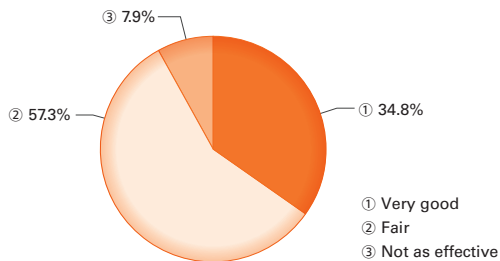
Q1 How many times have you exhibited at HVAC&R JAPAN?



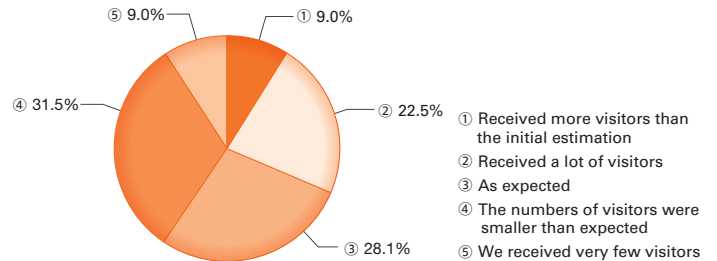
Q2 What was the purpose of participating in this exhibition? (Multiple answers)



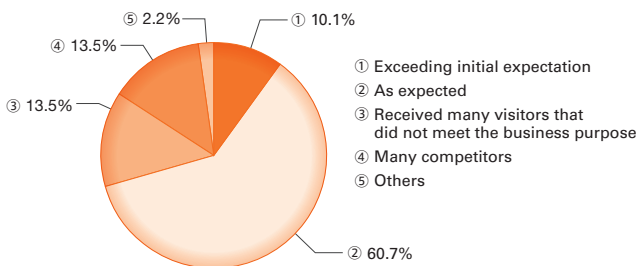
Q3 Please tell us the general impression during your exhibit.



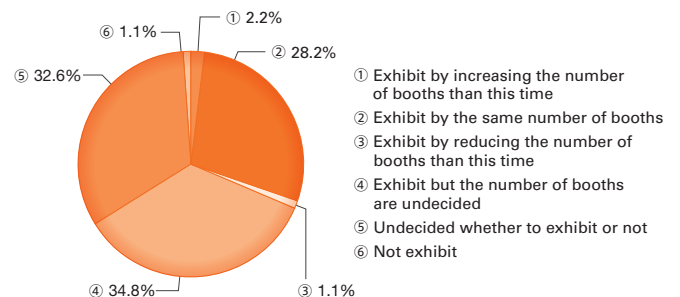
Q4 Was the number of visitors as initially expected?



Q5 Were you satisfied with your visitors?



Q6 Please tell us about your intention of the next "HVAC & R JAPAN 2020".



Comments from Exhibitors

- As our booth was near the hall entrance, it was full of visitors although the number of visitors decreased compared to that of last time. Thank you very much.
- Although the venue was changed to Makuhari Messe which was unfamiliar to us, it was good that the expo was closed without incidents or trouble.
- Thank you very much.
- Thank you for your help. We exhibited our one product in one booth.
I thought that the layout of booths and aisles should be designed to attract target visitors easily.

